

BEST B2B CONCLAVE

GREAT NETWORKING

SELECTIVE B2BS

ABSOLUTE BUSINESS



**UTC** UNIVERSAL  
TRAVEL  
CONCLAVE  
MEET THE WORLD OF B2BS

PRIVATE MEET | ONE-2-ONE Business MEETs

**MEET** the **WORLD** OF **B2Bs...**

*UTCconnect*  
**GUWAHATI**  
**02 03**  
**AUG, 2024**  
11:00 AM - 07:00 PM

*UTC Premier connect*  
**NEW DELHI**  
**15 16**  
**NOV, 2024**  
11:00 AM - 07:00 PM

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**HYDERABAD**  
**07 08**  
**FEB, 2025**  
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*UTC Premier connect*  
**BANGKOK**  
**04 05**  
**APR, 2025**  
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UTC Premier  
connect

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## From the MANAGEMENT's Desk...

Dear Esteemed Industry Professionals,

We are thrilled to extend a warm invitation to you for the upcoming UTC-Connect & UTC-Premier-Connect 2024 events, which are esteemed gatherings, designed exclusively for professionals like yourself in the vibrant realm of travel.

At Universal Travel Conclave, we believe in the power of Connections & Networking. Our B2B platform brings together a diverse array of stakeholders from the travel industry, including Travel Agents, State Tourism Boards, DMCs, Airlines, Tour Operators, and International Tourism Boards, among others. Whether you're a seasoned veteran or an emerging player, UTC offers an unparalleled opportunity for Networking, Knowledge exchange, and fostering fruitful partnerships. This two-day premium event, set against the backdrop of stunning locales in various cities across India and overseas, is meticulously curated to facilitate meaningful interactions and collaborations. Professional buyers from both India and overseas converge to engage with suppliers, forging relationships that drive business growth and innovation.

One of the hallmarks of UTC is its emphasis on fostering cross-cultural exchanges. Through dynamic discussions, workshops, and networking sessions, participants gain valuable insights into global trends, emerging markets, and best practices. International buyers have the chance to connect with Indian tourism boards and tour operators, while international tourism boards seize the opportunity to showcase their destinations to the Indian market and forge alliances with genuine, industry-leading agents and operators. '

Join us at Universal Travel Conclave 2024, where the world of travel converges for an unforgettable experience marked by camaraderie, collaboration, and boundless opportunities, across multiple cities of India & Abroad.

Together, let's shape the future of travel.

Warm regards,



Pradip Kumar Karar



Mohua Nandan Deu



Abhishek Chaudhuri



Kaustav Das



Suman Karar

Universal Travel Conclave (UTC)

INDIA

JOIN UTC & Enhance Your Business  
UTC 2024

## WHY UTC ?

Universal Travel Conclave (UTC) stands out as the premier choice for travel industry professionals seeking unparalleled networking opportunities, strategic partnerships, and invaluable insights into the ever-evolving landscape of global travel.

As a distinguished B2B Travel Conclave, UTC goes beyond mere gatherings; it serves as a catalyst for transformative business engagements. Held in diverse cities across India and overseas, UTC brings together a dynamic spectrum of stakeholders, including travel agents, state tourism boards, DMCs, airlines, operators, and international tourism boards. This meticulously curated two-day event fosters meaningful connections between professional buyers from India and abroad, facilitating fruitful collaborations with suppliers and driving business growth.

Moreover, UTC serves as a nexus for cultural exchange and knowledge-sharing, where participants gain invaluable insights into emerging trends, best practices, and global market dynamics. International buyers engage with Indian tourism boards and tour operators, while international tourism boards leverage UTC to promote their destinations to the thriving Indian market, forging authentic partnerships with genuine industry leading agents and operators.

## What Makes UTC Different?

### For the Exhibitor / Seller :

- Absolute B2B Conclave
- Selected Genuine Buyers (Screened)
- "Seller/Exhibitor based Buyer" model
- Mobile App to Connect Buyers Directly
- Appointment Management
- One to One Business Meeting
- Filtered and Screened Buyers, promoting the destination/s
- Absolute Cost Effective
- Great Networking & Absolute Business

### For the Buyer :

- Genuine & Screened Participants (Sellers)
- Mobile App to Connect Sellers Directly
- Pre-Fixed Appointment options
- Great Networking & Absolute Business
- Hosted Buyer Facility\* (Based on invitation)
- Global Connect
- Assist to get Tourism Boards Approval
- International & Domestic Seller Connections
- Great Networking & Absolute Business

Join us at UTC and unlock a world of possibilities in the realm of travel, where you Connect Globally, Save Time & Expand Your Business Connections.

## PROFILE OF EXHIBITORS

- National Tourism Boards
- State Tourism Boards
- International Tourism Boards
- DMCs
- Travel Agents & Tour Operators (International)
- Travel Agents & Tour Operators (Domestic)
- Aviation Companies
- Cruise Liners
- Hoteliers
- Travel Industry Professionals
- Tourism Allied Companies

## PROFILE OF VISITORS / BUYERS

- Leading Travel Agents
- International Travel Operators
- Domestic Travel Agents
- Industry Professionals
- Professional & Genuine Travel Agents
- DMCs
- Tourism Allied Companies
- Travel Media
- Travel Industry Allies
- Screened & Selected Hosted Buyers
- Potential Investors in Tourism

## EXHIBITOR BENEFITS

- Prime Exhibit Space will be provided.
- Mobile App Support to connect with Buyers
- Logo will appear as an official Partner in all Press & electronic Media Promotions
- Logo on the Entrance Gate, Venue, Invitation Cards and all print media.
- Promotional materials in all Press / Delegate kit and also to the exhibitors.
- Access to Reputed Domestic and International Agents & DMCs
- Excellent Networking Opportunities

UTC *Premier*  
connect

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# SCEDULE of CONCLAVES 2024

UTC *connect*

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**PREMIUM**

**B2B**

**MEETS**

(GALA ARRANGEMENTS)

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**DOMESTIC**

**&**

**INTERNATIONAL**

**B2B**

**MEETS**

To Participate Contact :



+91 90511 35801 | 9830064527 | 9830215198 | 7980459458 | 9477518850

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# AT OUR EARLIER EVENTS



## CHIEF GUEST:

- Mr. Ujjal Biswas  
Hon'ble Minister of Science & Technology  
Govt. of West Bengal (FMITC-Kolkata)
- Mr. Shripad Naik, Minister of State for Ports,  
Shipping & Tourism, Govt. of Goa (FMITC-Goa)
- Mr. Aswini Kumar Patra,  
Honorable Minister of Tourism, Govt. of Odisha

## GUEST OF HONOUR & SPEAKER :

- Dr. Saurabh Zamsingh Pardhi (IAS)  
Managing Director TCGL & Commissioner of Tourism  
Govt. of Gujarat
- Mr. Anil Kumar Sahu, IFS  
The Managing Director, Chhattisgarh Tourism Board
- Mr. Sagnik Chowdhury, Regional Director, India Tourism
- Mr. Anil Oraw, Regional Director-North East, Indiatourism
- Mr. Kumar Padmapani Bora - Secretary, Tourism, Govt of  
Assam, MD, ATDC Ltd.
- Mr. Javid Hamayan Bakshi, Director of SKICC, Jammu &  
Kashmir
- Mr. Raj Maheshwaram, Dy Director of Jharkhand Tourism
- Mr. Utpal Chatterjee, Global peace Ambassador-UN
- Mr. P P Khanna, President of ADTOI,
- Mr. Ravi Gosain, Vice President of IATO
- Mr. Manav Soni, Chairman, East India Chapter of TAAI
- Mr. Rajan Parekh, Secretary - MTOA
- Mr. Jagat Meheta, President of ETAA
- Dr. J K Monanty, Chairman IATO Eastern Region &  
Lifetime President of HRAO
- Mr. Debajit Borah, President of TOAA
- Mr. Yash Chandhok, Director, Outbound Marketing,  
OM Tourism
- Mr. Vinod Mohan, President of AATO, Andaman  
Association of Tour Operators
- Mr. Ashish Sehgal, Vice President, ADTOI
- Mr. Nirupam Chaudhuri, Director NASSCOM East
- Ms. Manasi Saha, Founder & Owner, Macaws  
Infotech -Cyber Security & Cloud Security
- Dr. Deepak Kumar Sahu, Managing Director,  
Kalinga Digital Media Pvt Ltd, New Delhi
- Mr. Ruhul Amin - Asst. High Commissioner of  
Bangladesh in Guwahati
- Dr. Saumen Bharatiya, Patron-In-Chief - Byatikram Group



# SPEAKERS AT OUR EVENTS



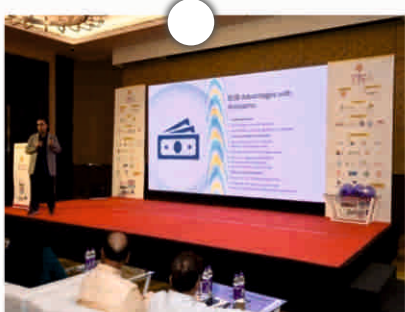
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# PANEL DISCUSSION





# PRESENTATION



# BUSINESS MEET



# EVENT AT A GLANCE

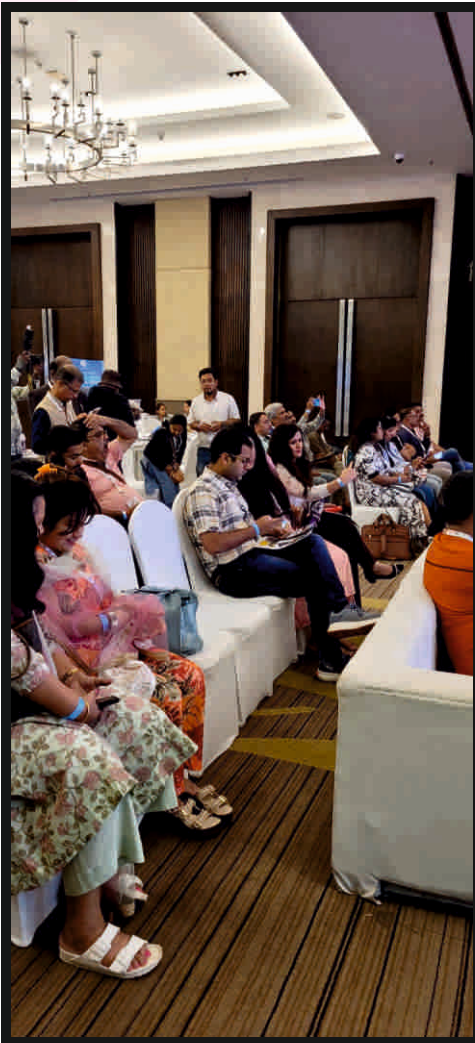


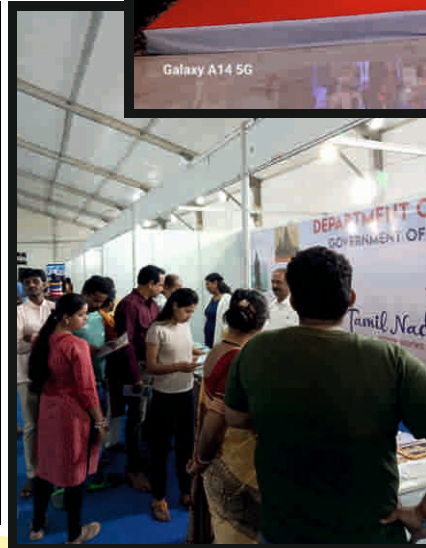
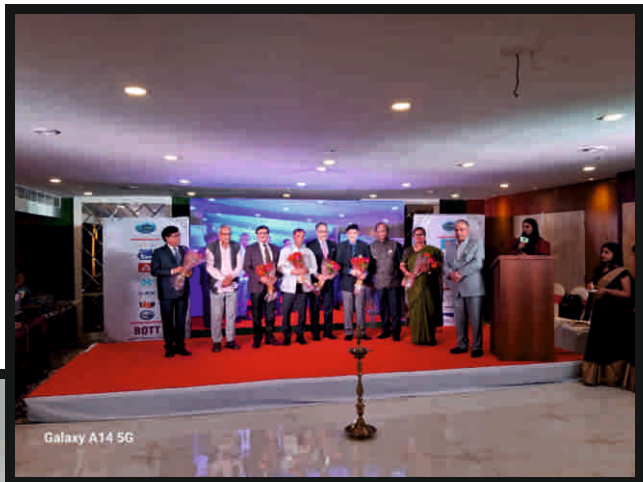
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# GLIMPSES OF FELICITATION



# MOMENTS AT A GLANCE





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Our Earlier Conclave Participants...



सत्यमेव जयते

Government Of India

Incredible India

[www.incredibleindia.org](http://www.incredibleindia.org)



Gujarat  
Tourism

Chhattisgarh  
full of surprises



BIHAR  
TOURISM

Blissful Bihar



J&K TOURISM



Jharkhand  
TOURISM  
Nature's hidden jewel



Tamil Nadu  
where stories never end



.... and many DMCs, Private Travel Agents, International Agents, Tour Operators, etc.

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# Who can Participate?

HOTELS | TRAVEL AGENTS | TOUR OPERATORS | DMCs

TOURISM BOARDS | STATE TOURISM BOARDS | TRAVEL ASSOCIATIONS

TRAVEL FINANCE | INSURANCE | TRAVEL MEDIA

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DOMESTIC  
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| TRAVEL FAIRS | EVENTS | AWARD SHOWS | MEDIA | M.I.C.E |

Organised By

**FAIRVIEW MEDIA PRIVATE LIMITED**



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